

AGREEMENT FOR PURCHASE AND SALE OF GOODS

Bid/Proposal No. RFP 15-053

Clerk Tracking No. 15-00179

Project Name: **Purchase of Metal Benches and Trash Receptacles**

THIS AGREEMENT FOR PURCHASE AND SALE OF GOODS (the "Agreement") is made this 23 day of October 2015, by and between LNI CUSTOM MANUFACTURING, INC., whose address is 12536 Chadron Avenue, Hawthorne, CA 90250 ("Seller") and THE CITY OF NAPLES, a Florida municipal corporation, the address of which is 735 Eighth Street South, Naples, Florida 34102 ("Buyer"). In consideration of the mutual covenants and agreements hereinafter set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby mutually acknowledged, Buyer and Seller agree as follows:

1. **Description of Goods; Sale and Delivery.** Seller shall sell, transfer, and deliver to Buyer the goods described as a Quantity of 60 units at \$796.00 each, Product Number One, 6' Rolled Concentric Circle Back Steel Bench, in the Proposal RFP 15-053 herein referenced and made a part of this Agreement and subject to such terms as are set forth in the Proposal and in this Agreement. Buyer request extra padding on bench arms when shipped.
2. **Acceptance; Purchase.** Buyer shall accept the goods and pay an amount that is not to exceed \$47,760.00 for the goods in accordance with the terms of this Agreement and shall be paid in the manner set forth in Attachment A-1 which is attached hereto and made a part of this Agreement.
3. **Identification of Goods.** Identification of the goods shall not be deemed to have been made until both Buyer and Seller have agreed that the goods in question are to be appropriate to the performance of this Agreement.
4. **Rate and Time of Payment.** Unless otherwise specified, Buyer shall make payment to Seller for the goods within thirty (30) days after the goods are received by Buyer.
5. **Receipt of Goods.** The goods shall be deemed received by Buyer when delivered to Buyer at **City of Naples; Attention: Utilities Department Warehouse; 270 Riverside Circle; Naples, Florida 34102.** Delivery of the goods to the Buyer shall occur on a business day of Monday – Friday between the hours of 7:30am to 3:30pm.
6. **Risk of Loss.** The risk of loss from any casualty to the goods, regardless of the cause, shall be on Seller up to the time of receipt of the goods by Buyer at the place of delivery, but only after any proper inspection has been completed without rejection of the goods. Thereafter, such risk shall be on Buyer, including any goods thereafter returned to Seller until their receipt by Seller.
7. **Warranty Against Encumbrances.** Seller warrants that the goods, except for Software, are now, and at the time of delivery shall be free, from any security interest or other lien or encumbrance.
8. **Warranty of Title.** Seller warrants that at the time of signing this Agreement or at time of delivery, Seller neither knows, nor has reason to know, of the existence of any outstanding title or claim of title hostile to the rights of Seller of the goods.

9. **Product Warranty.** Seller provides general warranties of fitness and general warranties that the goods are free from defects, for 1 year from Acceptance of the goods, except as may otherwise be set forth in the Proposal, or other attached warranty: Manufacturer's warranty will apply. Seller shall provide all warranty documentation at time of delivery.

10. **Right of Inspection.** Buyer shall have the right to inspect the goods at the time and place of delivery, and within five (5) business days after delivery, Buyer must give notice to Seller of any claim for damages on account of the condition, quality, or grade of the goods, and Buyer must specify in detail the basis of such claim. The failure of Buyer to comply with these conditions shall constitute irrevocable acceptance of the goods by Buyer.

11. **Procedure as to Rejected Goods.** On receipt of notification of rejection, Seller will immediately arrange to receive back the goods for shipment and return. However, within five (5) days, Seller may have an agent inspect such goods for nonconformity; otherwise, such inspection will be made on return to Seller's facility. When such goods are confirmed or acquiesced as nonconforming, Seller will ship conforming goods within thirty (30) days of the notice of rejection unless Buyer earlier notifies Seller to forgo such shipment.

12. **Governing Law.** The parties acknowledge that the transaction that is the subject matter of this Agreement bears a reasonable relation to the State of Florida and agree that the law of the State of Florida will govern their rights and duties. The parties specifically intend that the provisions of Article 2 of the Florida Uniform Commercial Code will control as to all aspects of this Agreement and its interpretation, and that all the definitions contained therein will be applicable to this Agreement except where this Agreement may expressly provide otherwise.

13. **The CONTRACTOR shall:** (a) Keep and maintain public records that ordinarily and necessarily would be required by the CITY in order to perform the service; (b) Provide the public with access to public records on the same terms and conditions that the CITY would provide the records and at a cost that does not exceed the established cost of the CITY or as otherwise provided by law; (c) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law; (d) Meet all requirements for retaining public records and transfer, at no cost, to the public agency all public records in possession of the contractor upon termination of the contract and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the CITY in a format that is compatible with the information technology systems of the CITY; and (e) Promptly notify the CITY of any public records request.

14. **Description/Proposal Documents.** The terms and conditions of the Proposal RFP 15-053 and the Seller's Submittal of Proposal which are herein referenced and made a part hereof shall be incorporated herein as a part of this Agreement.

15. **Notices and Address of Record.** All notices required or made pursuant to this Agreement to be given by Seller to Buyer shall be in writing and shall be delivered by overnight courier, by hand or by the (USPS) United States Postal Service, first class mail service, postage prepaid, return receipt requested, or as otherwise agreed upon and addressed to the following:

To Buyer:

City of Naples

735 Eighth Street South; Naples, Florida 34102-3796

Attention: **A. William Moss**, City Manager

All notices required or made pursuant to this Agreement to be given by Buyer to Seller shall be made in writing and shall be delivered by overnight courier, by hand or by the (USPS) United States Postal Service, first class mail service, postage prepaid, return receipt requested, or as otherwise agreed upon and addressed to the following:

To Seller:

LNI Custom Manufacturing, Inc.
12536 Chadron Avenue; Hawthorne, CA 90250
Attention: **Scott Blakely**, President
FEIN Number: On-File

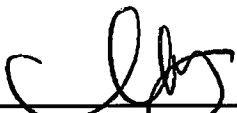
Either party may change its address of record by written notice to the other party given in accordance with requirements of this Article.

16. **Counterparts.** This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original as against any party whose signature appears thereon and all of which shall together constitute one and the same instrument.

17. **Effective Date.** This Agreement shall take effect on the day of execution by the last party to execute this agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day first written above.

WITNESSED:



Witness Signature

NICOLE SARABIA

Printed Name

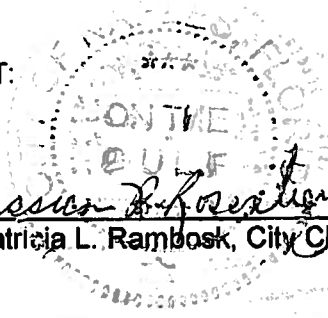
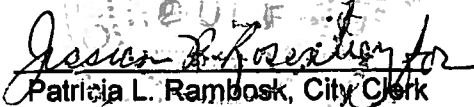
SELLER:
LNI Custom Manufacturing, inc.
12536 Chadron Avenue; Hawthorne, CA 90250
Attention: **Scott Blakely**, President
FEIN Number: On-File


By: _____
Authorized Representative

Scott Blakely


Printed Name

ATTEST:


By: 

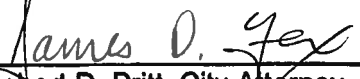
Patricia L. Rambosk, City Clerk

BUYER:

City of Naples, Florida
By: 

A. William Moss, City Manager

Approved as to form and legal sufficiency:

By: 

Robert D. Pritt, City Attorney

ORIGINAL



CITY OF NAPLES, FLORIDA

RFP - 15-053

**Purchase of Metal Benches
and Trash Receptacles**

custom manufacturing

We design, build and deploy superior shelter systems nationwide, since 1952.

**City of Naples
Purchasing Division
City Hall, 735 8th Street South
Naples, FL 34102**

**Maria Maloles
Director of Sales and Marketing
maria@lnisigns.com
Tel#: 310.978.2000**



custom manufacturing

design • build • deploy

www.LNIsigns.com**COVER LETTER**

August 5, 2015

The City of Naples
Purchasing Division
City Hall, 735 8th Street South
Naples, FL 34102

Dear Sir/Madam:

LNI Custom Manufacturing is proposing to fabricate and deliver metal benches and trash receptacles over the length of contract with the City of Naples, Florida.

LNI manufactures bus shelters, site furniture, freestanding map cases, canopies and miscellaneous related structural products. Transit shelter and amenity manufacturing is our primary business. We know this industry and we know how to realize any shelter design. We will demonstrate through our technical drawings and company organization that LNI has the depth of knowledge and manufacturing acumen to successfully produce these shelters correctly and within the project timeline.

Included in this proposal are the following documents:

- City of Naples Cover Sheet
- References
- Submission Checklist
- LNI W-9 Form
- Digitally Signed Addendums
- Statement of Qualification
- Production and Delivery
- Price Schedule
- Product Information

Please let me know if you have any other questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to read 'Maria Maloles'.

Maria Maloles
Director of Sales and Marketing
maria@lnisigns.com
310-978-2000 x 106

City of Naples



REQUEST FOR PROPOSAL

CITY OF NAPLES
PURCHASING DIVISION
CITY HALL, 735 8TH STREET SOUTH
NAPLES, FL 34102
PH: 239-213-7100 FX: 239-213-7105

NOTIFICATION DATE: 7/15/15	TITLE Purchase of Metal Benches and Trash Receptacles	NUMBER: 15-053	OPENING DATE & TIME: 8/07/2015 2:00 PM
PRE-PROPOSAL DATE, TIME AND LOCATION: None			

LEGAL NAME OF PARTNERSHIP, CORPORATION OR INDIVIDUAL: LNI CUSTOM MANUFACTURING, INC.	
MAILING ADDRESS: 12536 Chadron Avenue	
CITY-STATE-ZIP: Hawthorne, CA 90250	
PH: 310-978-2000	EMAIL: maria@lnisigns.com
FX: 310-978-4000	WEB ADDRESS: www.lnisigns.com
AUTHORIZED SIGNATURE 8/5/2015	DATE 8/5/2015
PRINTED NAME/TITLE Maria Maloles, Director of Sales and Marketing	
<p>I certify that this proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same materials, supplies, or equipment and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this bid and certify that I am authorized to sign this proposal for the proposer. In submitting a proposal to the City of Naples the proposer offers and agrees that if the proposal is accepted, the proposer will convey, sell, assign or transfer to the City of Naples all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the Anti-trust laws of the United States and the State of FL for price fixing relating to the particular commodities or services purchased or acquired by the City of Naples. At the City's discretion, such assignment shall be made and become effective at the time the City tenders final payment to the proposer.</p> <p style="text-align: center;">FEI/EIN Number <u>95-4537659</u></p>	
<input checked="" type="checkbox"/> Addendum #1	<input checked="" type="checkbox"/> I acknowledge receipt/ review of the following addendums Addendum #2 _____ Addendum #3 _____ Addendum #4 _____

Cover Sheet

PLEASE NOTE THE FOLLOWING:

- > This page **must be completed and returned** with your proposal.
- > Proposals must be **submitted in a sealed envelope, marked with proposal number & closing date.**
- > Proposals received after the above closing date and time will not be accepted.
- > Proposal tabulations will be available on the City of Naples web site www.naplesgov.com

REFERENCES

THIS SHEET MUST BE COMPLETED AND RETURNED WITH PROPOSAL

PROVIDE AT LEAST THREE REFERENCES FOR WHOM YOUR COMPANY HAS PROVIDED SAME OR SIMILAR SERVICES WITHIN THE LAST 2 YEARS.

COMPANY NAME: Los Angeles County MTA
ADDRESS: One Gateway Plaza, Los Angeles, CA 90012
TELEPHONE: (213) 922-5629
CONTACT PERSON: Jeff Ringsrud
CONTACT E-MAIL ADDRESS: ringsrudj@metro.net

COMPANY NAME: LA County
ADDRESS: PO Box 7508, Alhambra, CA 91802
TELEPHONE: (626) 458-3907
CONTACT PERSON: Fred Wong
CONTACT E-MAIL ADDRESS: FrWong@dpw.lacounty.gov

COMPANY NAME: Topeka Metropolitan Transit Authority
ADDRESS: 201 North Kansas Avenue
TELEPHONE: 785-233-2011
CONTACT PERSON: Chip Falldine
CONTACT E-MAIL ADDRESS: cfaldine@topekametro.org

Submitting Vendor Name: Mana Maloles, Director of Sales and Marketing, LNI Custom Manufacturing, Inc.

SUBMISSION CHECKLIST

Bidder should check off each of the following items as completed and submit with bid response:

CHECKLIST ELEMENTS	INCLUDED
<ul style="list-style-type: none"> Submit one (1) original signature and four (4) copies of your original bid proposal / document AND a Windows© compatible PDF of the original document on a CD or Flash / Thumb Drive that is clearly labeled. 	<input checked="" type="checkbox"/>
<ul style="list-style-type: none"> Include any required drawings; descriptive literature; qualifications; schedules; product compliance / exceptions; alternatives; questionnaire; references, forms, tabs, pricing/cost; and any information required of the proposer identified in the text of the bid including information for bid evaluation. 	<input checked="" type="checkbox"/>
<ul style="list-style-type: none"> Include any delivery information. 	<input checked="" type="checkbox"/>
<ul style="list-style-type: none"> Mandatory FORMS from this document to be included are: <u>Cover Sheet</u>, <u>References Sheet</u>, <u>Submission Checklist Sheet</u>, <u>IRS W-9</u> and <u>Cost Schedule</u>. 	<input checked="" type="checkbox"/>
<ul style="list-style-type: none"> Have an authorized individual sign the appropriate pages including the <u>Cover Sheet</u> with any bid addendums initialed. Also, examples of vendor contracts used by the City can be found on the Naples Purchasing web site and should be reviewed by the vendor. 	<input checked="" type="checkbox"/>
<ul style="list-style-type: none"> Bid proposal / document needs to be received by the OPENING DATE & TIME indicated on the Cover Sheet. The mailing envelope must be addressed to: City of Naples Purchasing Division 735 8th Street South Naples, Florida 34102 	<input checked="" type="checkbox"/>
<p>The mailing envelope should be sealed and marked with: BID Number: 15-053 BID Title: Purchase of Metal Benches and Trash Receptacles BID Opening Date: 8/07/2015</p>	<input checked="" type="checkbox"/>

ALL COURIER DELIVERED PROPOSALS MUST HAVE THE BID NUMBER AND TITLE ON THE OUTSIDE OF THE COURIER PACKET.

Submitting Vendor Name: Maria Maioles, Director of Sales and Marketing, LNI Custom Manufacturing, Inc.

At the discretion of the Purchasing Manager, bids or proposals with minor irregularities may be accepted and allowed to be corrected when in the best interest of the City.

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line, do not leave this line blank. LNI CUSTOM MANUFACTURING, INC.		
	2 Business name/disregarded entity name, if different from above		
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ <input type="checkbox"/> Other (see instructions) ▶ _____ <small>Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.</small>	4 Exemptions (codes apply only to certain entities, not individuals, see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>*Applies to accounts maintained outside the</small>	
	5 Address (number, street, and apt. or suite no.) 12536 CHADRON AVENUE	Requester's name and address (optional) CITY OF NAPLES, PURCHASING DIVISION CITY HALL, 735 8TH STREET SOUTH NAPLES, FLORIDA 34102	
	6 City, state, and ZIP code HAWTHORNE, CA 90250		
	7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number	
[] [] [] - [] [] - [] [] [] []	
or	
Employer identification number	
9 5 - 4 5 3 7 6 5 9	

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶ Maria Maloles <small>Digitally signed by Maria Maloles Date: 2015.08.03 09:02:32 -0700</small>	Date ▶ 08/03/2015
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien) to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

**CITY OF NAPLES
PURCHASING DIVISION
CITY HALL, 735 8TH STREET SOUTH
NAPLES, FLORIDA 34102
PH: 239-213-7100 FX: 239-213-7105**

ADDENDUM NUMBER 1

NOTIFICATION DATE:	BID TITLE:	BID NUMBER:	BID OPENING DATE & TIME:
07/22/15	Purchase of Metal Benches and Trash Receptacles	15-053	08/07/2015 2:00PM

**THE FOLLOWING INFORMATION IS HEREBY INCORPORATED INTO,
AND MADE AN OFFICIAL PART OF THE ABOVE REFERENCED BID.**

The following clarifications are issued as an addendum identifying the following changes for the referenced solicitation:

Note the wording deletion on Page 15 on the solicitation under the heading of REGULAR DEALER:

"Bids will be considered only from firms, which qualify as a "regular dealer". A "regular dealer" means a firm that owns, operates, or maintains a store, warehouse, or other establishment in which the materials or supplies required for the performance of the contract are bought, ~~kept in stock~~, and regularly sold to the public in the usual course of business. To be a regular dealer, the firm must engage in, as its principal business and in its own name, the purchase and sale of the products in question."

Below are answers to a written submitted question:

- 1) There is no reference made as to the amount of Benches and Trash Containers required for this RFP. Can the City supply an amount?**

ANSWER - Amount is depended on unit cost. The City has \$67,000 budgeted which we are estimating at 53 benches. We will consider purchasing all (up to) 53 benches at one time for consistent appearance if the budget allows.

###

Maria
Maloles


Digitally signed by Maria
Maloles
Date: 2015.08.03
09:12:15 -0700

IMPORTANT MESSAGE

PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM ON THE BID COVER SHEET.

**CITY OF NAPLES
PURCHASING DIVISION
CITY HALL, 735 8TH STREET SOUTH
NAPLES, FLORIDA 34102
PH: 239-213-7100 FX: 239-213-7105**

ADDENDUM NUMBER 2

NOTIFICATION DATE:	BID TITLE:	BID NUMBER:	BID OPENING DATE & TIME:
07/29/15	Purchase of Metal Benches and Trash Receptacles	15-053	08/07/2015 2:00PM

**THE FOLLOWING INFORMATION IS HEREBY INCORPORATED INTO,
AND MADE AN OFFICIAL PART OF THE ABOVE REFERENCED BID.**

The following clarifications are made for the referenced solicitation. Below are answers to written submitted question.

- 1) Though it is indicated that the City expects to order in the area of \$67,000 worth of the specified products per year, it is unclear as to how many of each bench or total quantity is expected for each individual shipment. Quantity is a factor where setup and freight costs are concerned. Please advise what a standard order may include so that we may prepare a fair and bid comparable to other proposers.

ANSWER: We have 53 benches (14 that are non-memorial benches, 39 that are memorial benches) and 34 trash cans. We will consider purchasing all 53 benches at one time for consistent appearance if the budget allows. We will consider purchasing all 34 trash cans or refurbishing the current trash cans as budget allows.

- 2) Specifications state that delivery is to be made within thirty days of the order being placed. Our standard period for most orders of this nature is 10 weeks. Please advise if this is acceptable.

ANSWER: The bids will be reviewed to determine if they are responsive. Proposals will be evaluated.


- 3) Does the waste receptacle include an internal liner?

ANSWER: Yes

- 4) Under insurance requirements since there is no install will the Completed operations coverage still have to be provided?

ANSWER: No. Insurance is only required to the point of delivery.

Maria
Maloles


Digitally signed by Maria
Maloles
Date: 2015.08.03
09:13:13 -0700

IMPORTANT MESSAGE

PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM ON THE BID COVER SHEET.

5) Regular Dealer. I am not sure I understand. Does it mean that you have to have to sell direct to the public. As we are manufacture and we do not have stock, it is usually a 5 week lead time.

ANSWER: See bid wording change in Addendum 1. The bids will be reviewed to determine if they are responsive.

###

IMPORTANT MESSAGE

PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM ON THE BID COVER SHEET.

www.LNISigns.com

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Statement of Qualification

LNI Custom Manufacturing, Inc. has been in the custom fabrication and manufacturing industry since 1952. Starting as a small family owned Sign Company (originally named Local Neon), LNI has grown into a full-pledged custom transit shelter, street furniture, transit amenities, and sign company with over 50 employees. We own and operate our own equipment in our 90,000 square foot facility in Hawthorne California

LNI Custom Manufacturing, Inc. holds the following California Contractor's Licenses: B, C45, C61, and D34. Additionally, we are one of a handful of elite licensures of the prestigious Los Angeles Certified Fabricator's License and employed CWI Certified Welders.

In an effort to provide value and quality to our clients, LNI keeps all aspects of design and manufacturing in-house. Self-performing work allows for a more rigorous quality assurance standard as opposed to subcontracting the work to a third party. For this project LNI would use the following established in-house departments to ensure, not only a successful project, but also a successful end-user product which exemplifies durability, quality, and value:

- Project Management
- Design & Engineering
- Production
- Accounting
- Delivery

Below is our main office and manufacturing location:

12536 Chadron Avenue
Hawthorne, CA 90250

COMPANY OFFICERS

Scott Blakely, CEO
Patrick Rettig, CFO
Julie Blakely, Secretary

www.lnisingns.com

design • build • deploy

Statement of Qualification

ORGANIZATIONAL RELATIONSHIP

Scott Blakely, Owner and CEO – Scott Blakely's career began as a teenager where he worked as an apprentice in his father's sign company, Local Neon Company. Scott began his apprenticeship trim capping in the letter department, then moving onto the plastic department, metal department and even some experience in the neon department. Scott spent many years selling and installing signs before he eventually began managing operations of Local Neon Company in 1984. During this time, Scott became versed in custom sheet metal work, lighting and overcoming engineering challenges. Scott operated as president of Local Neon Company until 1995 when he incorporated LNI Custom Manufacturing, Inc. With a rich and varied background in custom metal fabrication, Scott can identify the challenges of this type of project, but, more importantly, he knows how to overcome those challenges.

Maria Maloles/Director of Sales and Marketing - General supervision of the Sales and Marketing Department. As a director, her responsibility is to review, analyze and qualify RFP, RFQ, IFB, contracts and other pertinent documents. She's informed of the day to day updates on the company's operations from sales, estimating, project management, design, engineering and production.

Don Parker, Estimator- Estimate and price proposal construction, material and labor analysis, material and subcontractor outsourcing and coordination.

Nicole Sarabia, Project Coordinator/Executive Assistant - Acting as the administrative backbone of LNI, Nicole Sarabia shadows the CEO and works intimately with every department when a project is undertaken. When the purchase order is received, Nicole generates client-approved drawings and releases the order to production. Nicole keeps all departments on task and maintains communications with clients. For the past ten years, Nicole's support as a project engineer has been invaluable to keep all projects running smoothly.

William Chica, Production Manager- William Chica, a 20-year veteran of LNI, is the maestro who keeps production running efficiently. William is a true master of all trades with proficiency in custom sheet metal work, welding, finishing and installations. William's fabrication acumen is only exceeded by his ability to coordinate the production staff and timing material sourcing to stay on schedule.

www.LNIsigns.com

design • build • deploy

Statement of Qualification

Stephen Simons Project Manager- Stephen Simons has been a project manager in the manufacturing and service industry for over 30 years. Stephen has an encyclopedic knowledge of logistics and is supported by a dedicated network of material vendors. Once an order has been released into production, Stephen works closely with the production manager to procure the proper materials at the correct time. Stephen's responsibility doesn't end until the last shelter has been successfully installed. Stephen is also responsible for creating LNI's rigorous quality assurance program and has successfully managed several shelter fabrication projects of this size.

Jason Nguyen, In-House Sales Representative – Jason is in charge of generating product or service interests for customers by providing them benefits information about LNI products. Project leader and coordinator, present at project meetings (as required), maintains schedule, reports status to client and all administrative personnel, ensures scope of work meets contractual obligations, manages permits, administers to all project related programs throughout the life of the contract.

Daniel Rodriguez, Engineering and Design - Daniel Rodriguez has been honing his skills at developing technical drawings for the last ten years in a variety of manufacturing backgrounds that include custom furniture, mercantile and now metal fabrication. Proficient in AutoCAD 2014, Autodesk Inventor 2014 and Corel programs, Daniel has the ability to take a very rough concept and polish it into a technical drawing suitable for production.

EXPERIENCE AND PAST PERFORMANCE

While LNI has been in business for over 60 years as a leader in custom fabrication, in the last 15 years we have developed our custom street furniture and shelter business with intelligence, honesty, and a dynamic systematic process, which now accounts for over half of our market shares in the industry.

We have a client list of over 50 municipalities nationwide and our client base continues to grow more prestigious and expansive.

Our specialty lies in our ability to take even the most ambitious and challenging design concepts, from pre-construction ideas to post-production reality in a streamlined and turnkey way. This full service approach lends itself to a more sequenced, streamlined, and systematic approach which combines experience and discipline with daring ambition.

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Statement of Qualification

LNI Custom Manufacturing has a long history of manufacturing products for large scale municipality and public agency projects. As a result, we have become very familiar with the process of executing a federally-funded transit project. Our organization is comprised of industry professionals whose collective backgrounds cover the full spectrum of fabrication, construction and manufacturing administration.

When dealing with strict timelines and the possibility of liquidated damages, competent project/production management is essential. When a large shelter project is put into production, management of materials and labor can mean the difference between a successfully executed contract and a defaulted contract. Our project and production management teams work in unison with each other to plan and successfully produce large shelter and transit amenities projects on a regular basis.

From design inception to production, from production to crating and logistics, we have a team in place that is well-seasoned in shelter manufacturing and shipment.

CURRENT CLIENTS WITH SIMILAR PROJECT

LA County

PO Box 7508

Alhambra, CA 91802

(626) 458-3907

Contact: Fred Wong

FrWong@dpw.lacounty.gov

Project: LA County Bus Shelter, Bench, Trash Program / Contract Began in 2004 - Ongoing

Los Angeles County MTA

One Gateway Plaza

Los Angeles, CA 90012

Contact: Jeff Ringsrud

(213) 922-5629

ringsrudj@metro.net

Project: LACMTA Grand Pylons, Mapcases, Bus Shelters, Trash, Benches / Started Affiliation in 1994



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PRODUCTION AND DELIVERY

Based on a hypothetical notice to proceed date of 9.7.15, our tentative timeline is as follows:

1. Shop Drawings

- a. Initial Drawings – Immediately = 9.14.15
- b. Timeline for approval – One week for City of Naples review and LNI revisions = 9.21.15
- c. Final drawings – One week after City of Naples final review = 9.28.15

2. Fabrication Begins = 9.29.15

3. Fabrications Inspection = 10.29.15

4. Fabrication Completion of First Batch of Order = 10.30.15

5. Delivery of First Batch of Order = 11.13.15

Customer is responsible for responsible for the offloading of the products.

- Cover Letter – Maximum two pages outlining why the City should select your firm.
- Items for Baseline Eligibility - Mandatory Form information from Submission Check List, W-9, and any certifications if applicable (See page 14).

TAB 2 - Firm Qualifications and Demonstration of being a “Regular Dealer” with Past Customer References Maximum points - 15 points

- Bids will be considered only from firms which qualify as a “regular dealer”. Provide information supporting this.
- Include general description of the firm’s market placement in providing new metal benches and trash receptacles.
- On the form provided in Page 11, provide three recent governmental customer references.

TAB 3 - Minority Business Qualification, if any Maximum points – 5 points

- Provide certification(s), if applicable.

TAB 4 - Price Schedule Maximum points – 60 points

- Use the below or similar format. Provide product identification per specifications.

Vendor Name					
	Make	Model	Description Reference/ Specifications	Total Cost Per Unit Delivered	Notes
	PRODUCT PURCHASE				
	Product Number One - New Bench	LNI	Naples FL Bench 1 (Model # TBD) 6' Rolled Concentric Circle Back Steel Bench	\$796	
	Product Number Two - New Bench	LNI	Naples FL Bench 2 (Model # TBD) 6' Steel Slat Bench	\$760	
	Product Number Three – New Trash Receptacles	LNI	Naples FL T. R. (Model # TBD) 32Gallon Steel Slat Receptacle with Liner	\$659	
	OPTION - REPURBISHING				
	Product Number One - Existing Bench	Petersen Mfg. Co	"Portable72" NO BID		
	Product Number Two - Existing Bench	Petersen Mfg. Co	"LeMars LB72" NO BID		

TAB 5 – Product Information Maximum points – 20 points

- For each of the product identified on the above section, please provide a “cut sheet” and/or specifications with pictures / graphics with clear reference to the product identified on the Price Schedule

Naples Florida

6' Steel Bench



Custom Manufacturing
since 1952

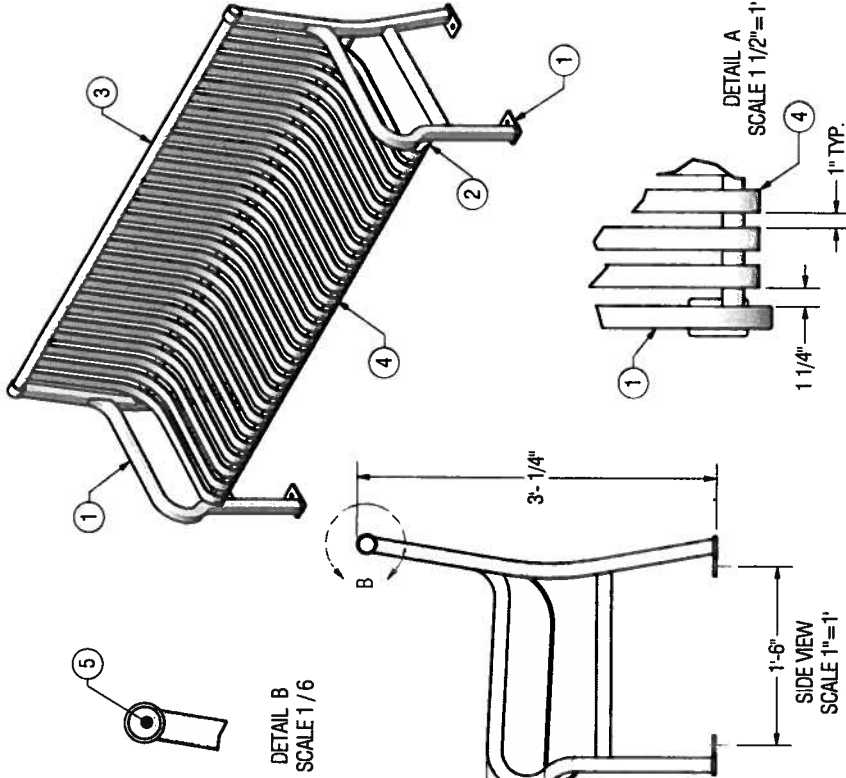
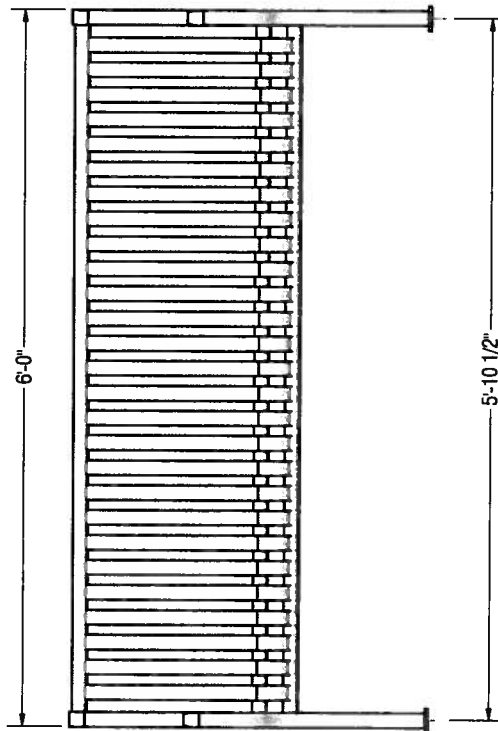
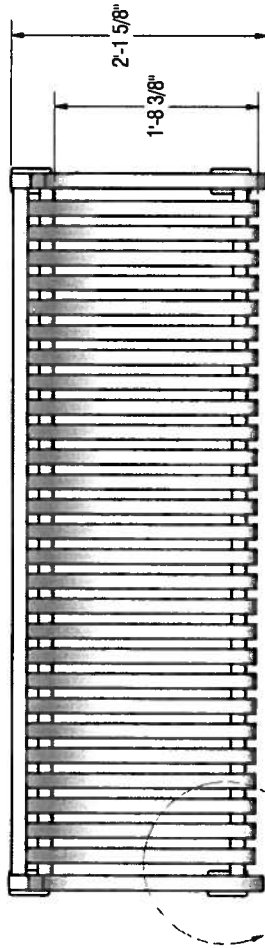


12536 CHADRON AVENUE
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800 338 3387
FAX. 310 978 4000

FINISH / PAINT / POWDERCOAT
 RAL 9017 Traffic Black 4 to 5 MIL

PARTS LIST

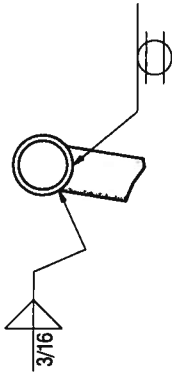
ITEM	QTY	PART NUMBER	DESCRIPTION
1	2	NF6004	STEEL BENCH FABRICATED ARMREST END
2	2	NF5113	1 1/2"OD x 3/16" STEEL TUBE
3	1	NF5114	1 1/2"OD x 3/16" STEEL TUBE
4	27	NF5006	1 1/2" x 1/4" STEEL BAR
5	2	NF5007	1 3/4"OD. x 1/8" STEEL PLATE END CAP



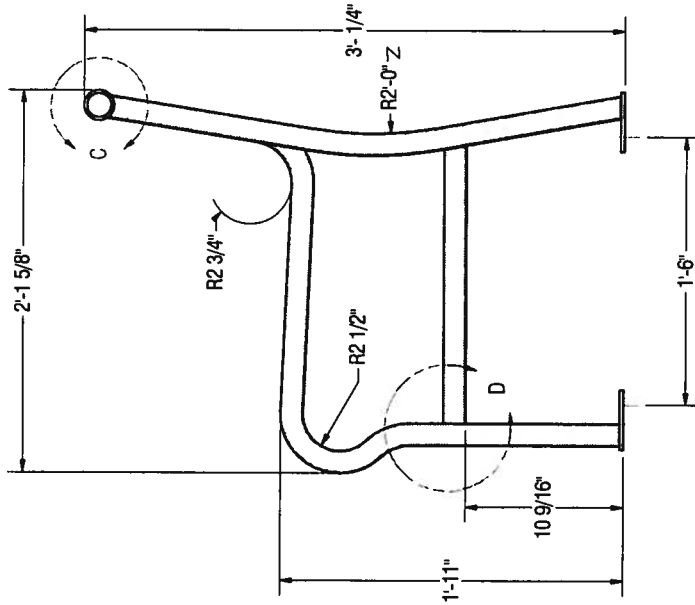
Project Name: City of Naples Address: 1200 Fleischmann Blvd. City / State: Naples, Florida Sales Person: D.R. Drawn by:		Project #: _____ File Name: _____ Scale: _____ Checked by: _____ Approved by: _____ Date: _____		6' Steel Bus Stop Bench	
12536 CHORON AVENUE HAWTHORNE, CA 90230 TEL. 310 978 2000 800.338.5387 FAX. 310 978 4000 LMI Custom Manufacturing		DATE: _____ REVISION: _____ DESCRIPTION: _____		SHEET: 2	

PARTS LIST

ITEM	QTY	PART NUMBER	DESCRIPTION
1	1	NF5109	1 1/2" SQ. x 1/8" STEEL TUBE
2	1	NF5110	1 1/2" SQ. x 1/8" STEEL TUBE
3	1	NF5111	1 1/2" SQ. x 1/8" STEEL TUBE
4	1	NF5112	2" OD x 3/16" STEEL TUBE
5	2	NF5003	2 1/2" x 4" x 1/4" STEEL PLATE

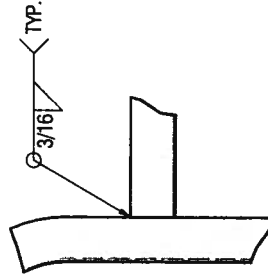


DETAIL C
SCALE 3" = 1'-0"

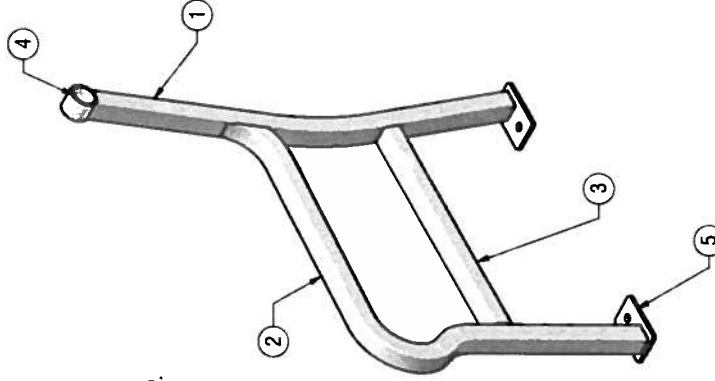


FRONT VIEW
SCALE 1 1/2" = 1'

SIDE VIEW
SCALE 1 1/2" = 1'



DETAIL D
SCALE 3" = 1'-0"



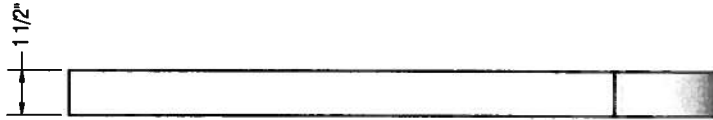
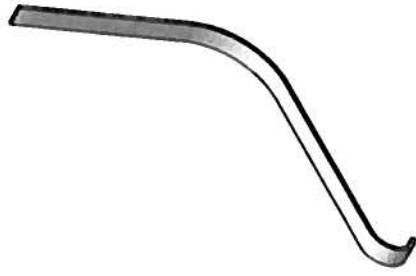
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6' Steel Bus Stop Bench

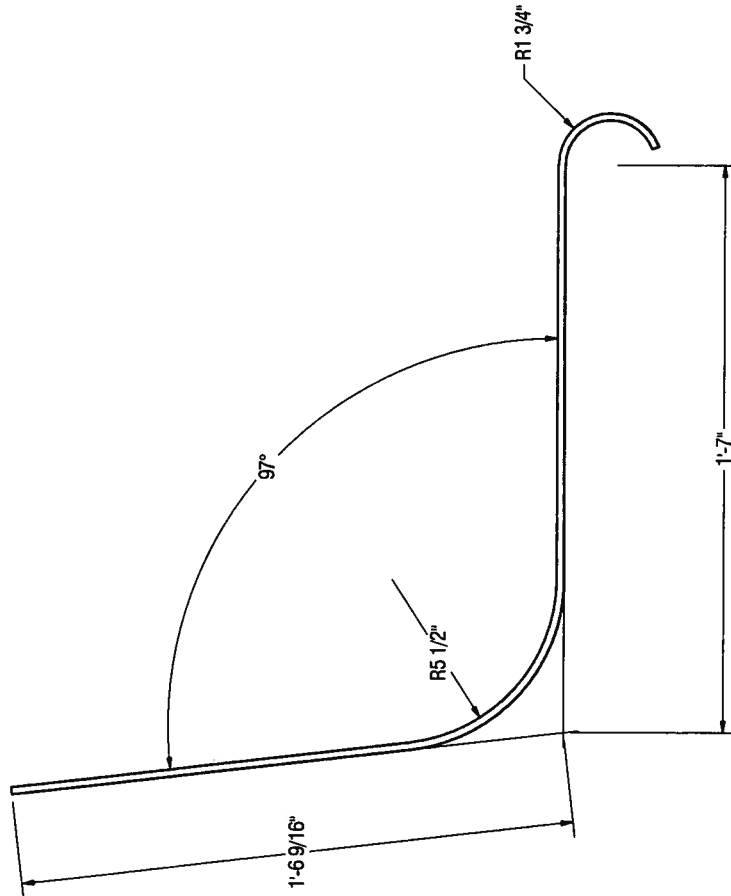
Project Name:	City of Naples
Address:	1200 Fleischmann Blvd.
City / State:	Naples, Florida
Sales Person:	D.R.
Drawn by:	D.R.
Project #:	
File Name:	
Scale:	
Checked by:	
Approved by:	
Date:	

Sheet
3

NOTES:
 1. MATERIAL SPEC: 1/4" x 1 1/2" MILD STEEL BAR
 40" TOTAL LENGTH



FRONT VIEW
 SCALE 3"=1'



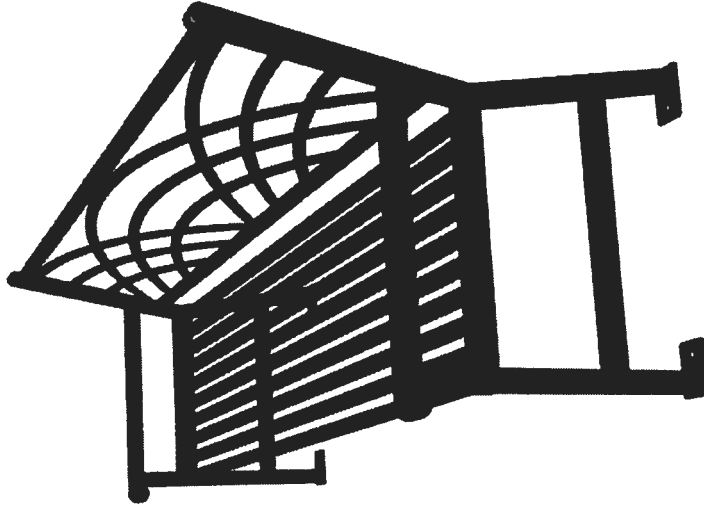
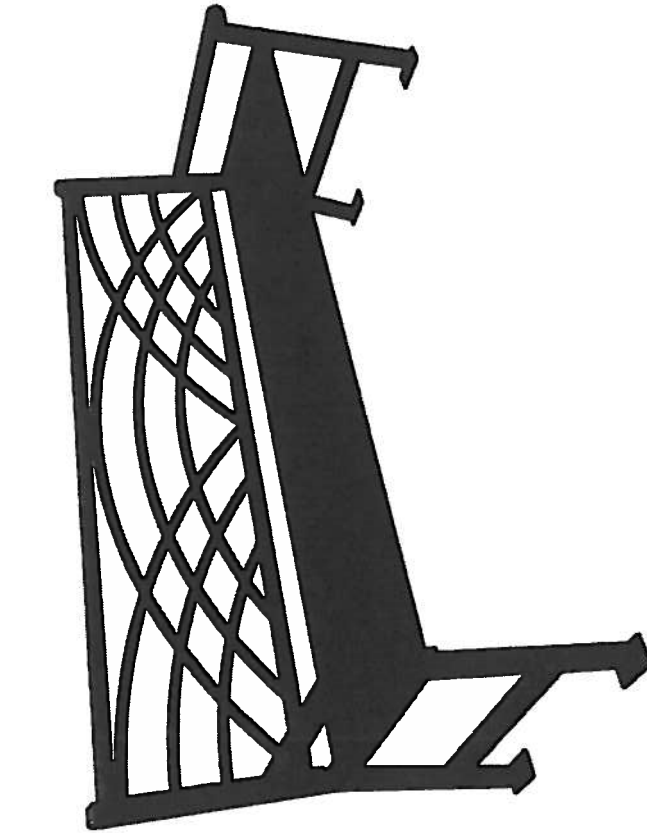
SIDE VIEW
 SCALE 3"=1'

Project Name: City of Naples		6' Steel Bus Stop Bench		Revision Description		Sheet	
Address: 1200 Fleischmann Blvd.		Project #:		Date		4	
City / State: Naples, Florida		Checked by:		Date			
Sales Person: D.R.		Approved by:		Date			
Drawn by:		Scale:		Date			

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Naples Florida

6' Steel Bench

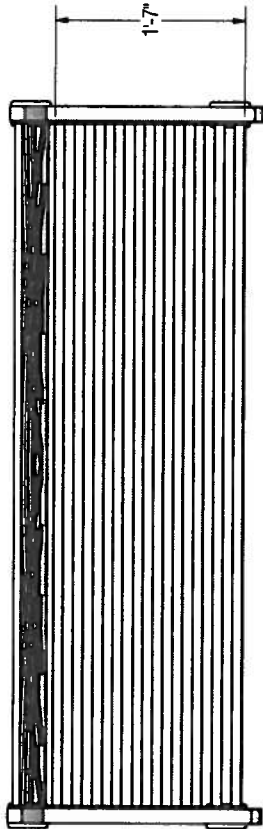
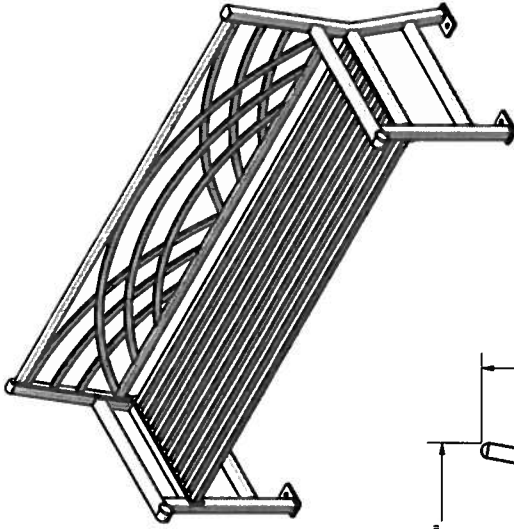


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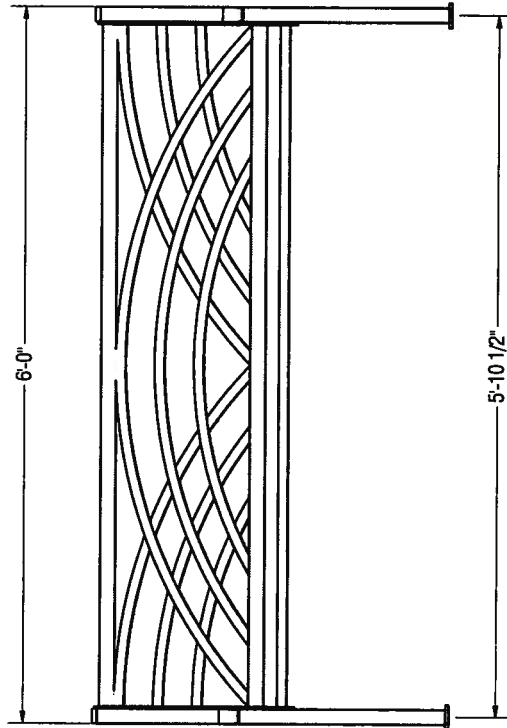


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800 338 3387
FAX 310 978 4000

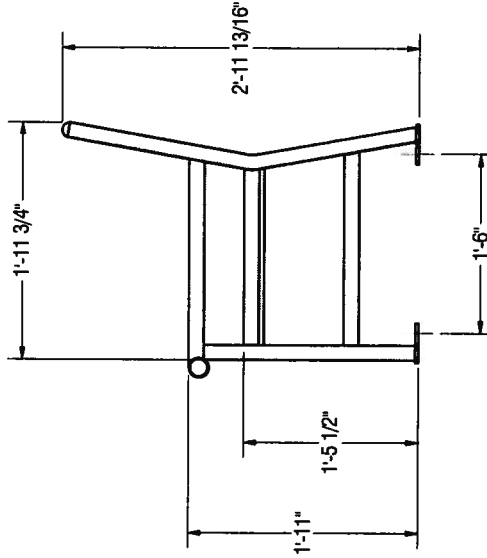
FINISH / PAINT / POWDERCOAT
 (PT) RAL 9017 "Traffic Black" 4 to 5 MIL



TOP VIEW
 SCALE 1"=1'



FRONT VIEW
 SCALE 1"=1'



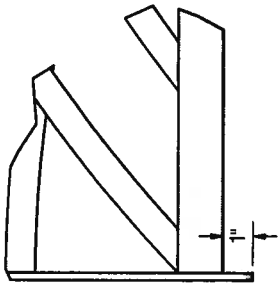
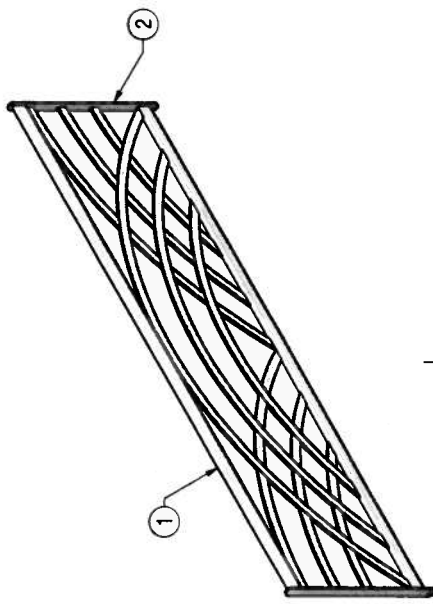
SIDE VIEW
 SCALE 1"=1'

Project Name: City of Naples		Revision Description		Sheet
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City / State: Naples, Florida		Date		
Sales Person: D.R.		Date		
Drawn by:		Date:		
Checked by:		Date:		
Approved by:		Date:		
Project #:		Date:		
File Name:		Date:		
Scale:		Date:		

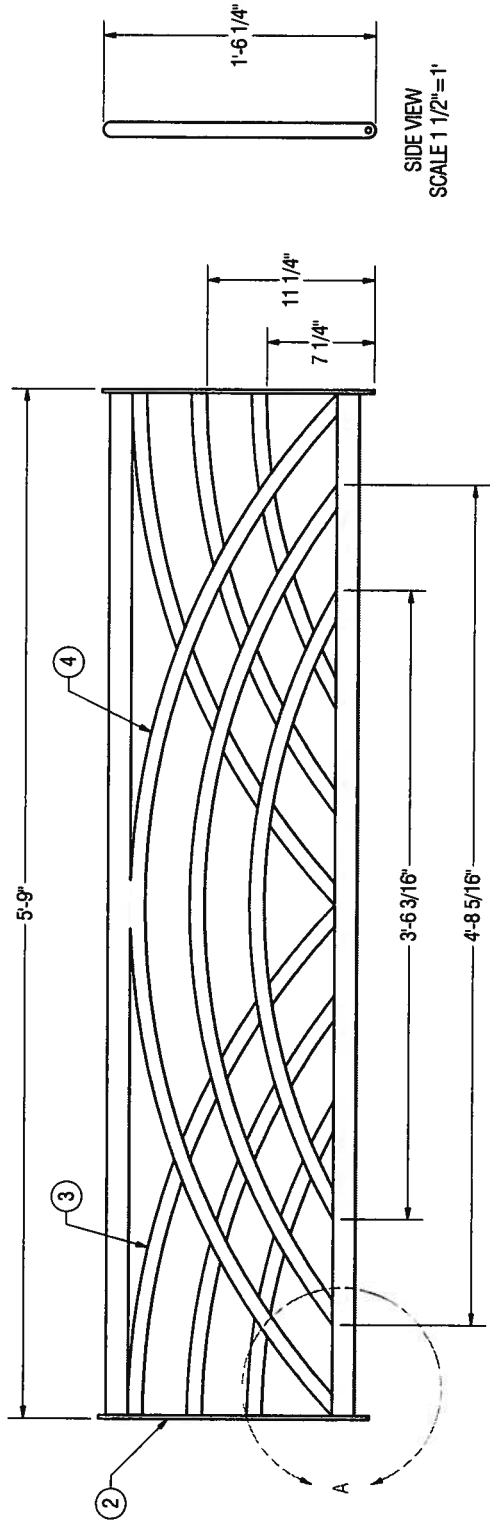
LFI
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 HAYWARD, CA 94520
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PARTS LIST			
ITEM	QTY	PART NUMBER	DESCRIPTION
1	2	NF5106	1 1/2" x 1/2" x 1/8" STEEL REC TUBE
2	2	NF5004	1" x 1/4" MOUNTING STRAP
3	1	NFdeco01	1" x 1/8" ROLLED DECORATIVE SLATS
4	1	NFdeco02	1" x 1/8" ROLLED DECORATIVE SLATS



DETAIL A
SCALE 3" = 1'-0"



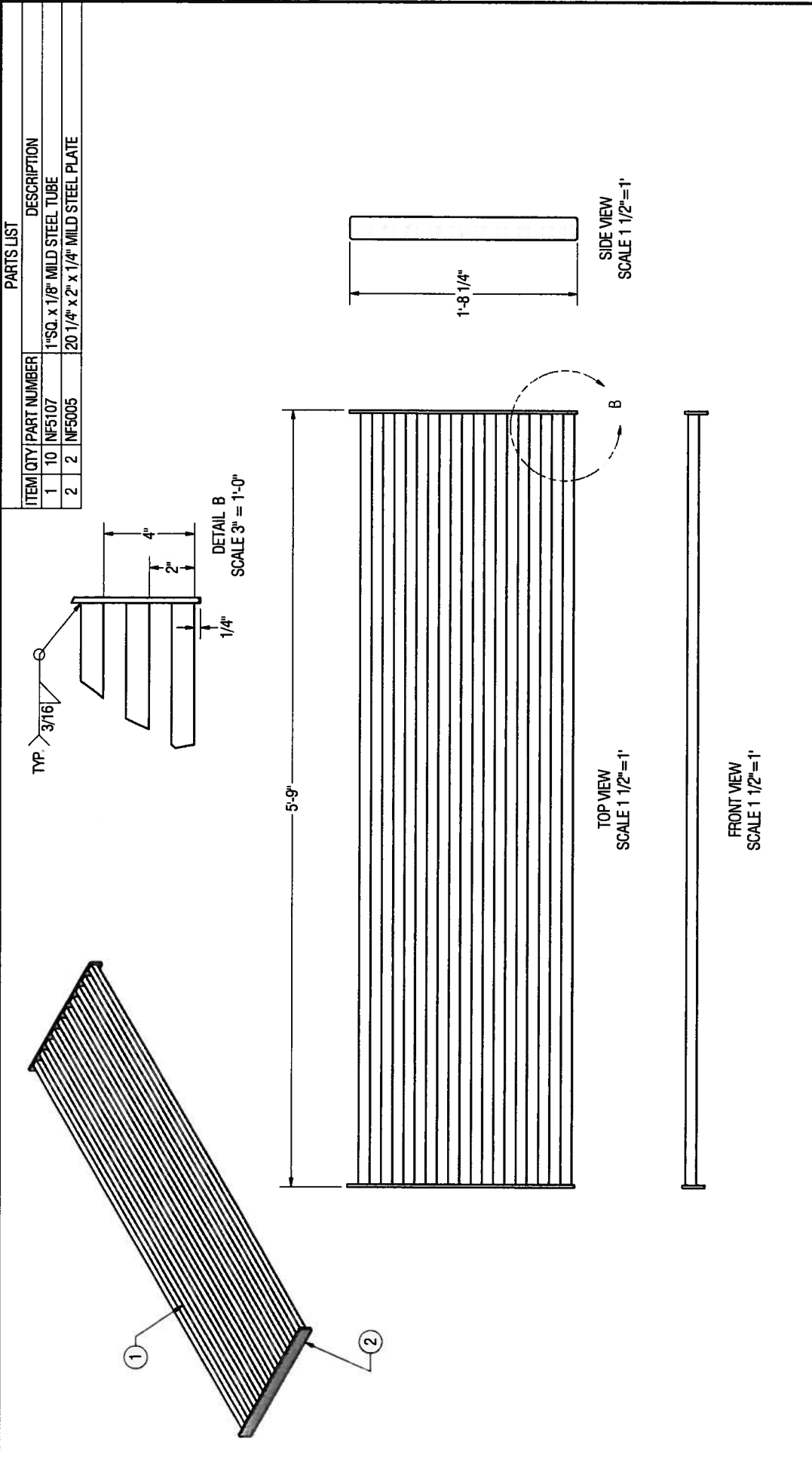
FRONT VIEW
SCALE 1 1/2" = 1'

SIDE VIEW
SCALE 1 1/2" = 1'

Project Name:	City of Naples	Revision Description	Sheet
Address:	1200 Fleischmann Blvd		3
City / State:	Naples, Florida		
Sales Person:			
Drawn by:	D.R.		
Checked by:			
Approved by:			
Date:			
Project #:			
File Name:			
Scale:			

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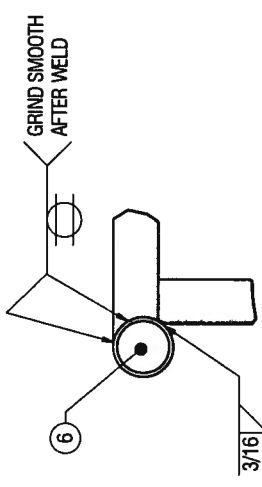


Project Name:	City of Naples	Revision Description	Sheet
Address:	1200 Fleischmann Blvd		4
City / State:	Naples, Florida	Date	
Sales Person:			
Drawn by:	D.R.		
Checked by:			
Approved by:			
Date:			
Project #:			
File Name:			
Scale:			

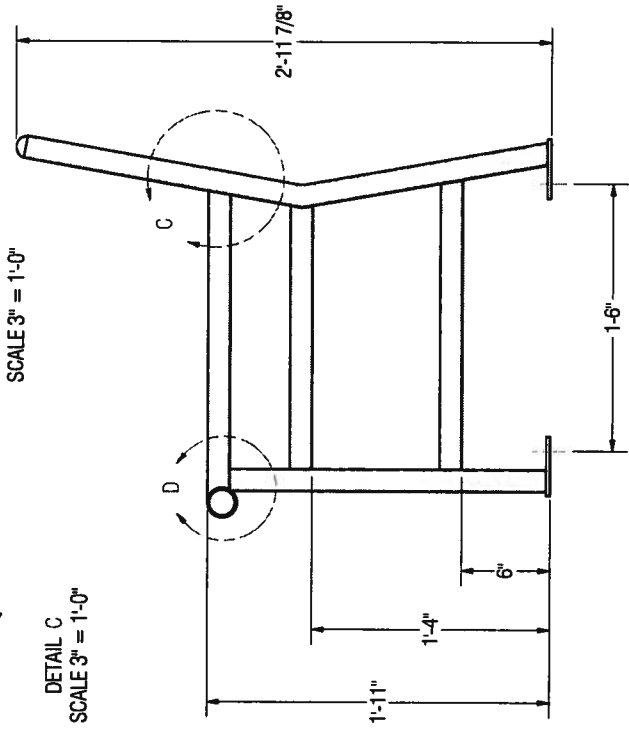
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PARTS LIST			
ITEM	QTY	PART NUMBER	DESCRIPTION
1	1	NF5103	1 1/2"SQ. X 1/8" MILD STEEL TUBE
2	1	NF5102	1 1/2"SQ. X 1/8" MILD STEEL TUBE
3	1	NF5101	1 1/2"SQ. X 1/8" MILD STEEL TUBE
4	1	NF5104	1 1/2"SQ. X 1/8" MILD STEEL TUBE
5	1	NF5105	2"OD X 1/8" MILD STEEL ROUND TUBE
6	2	NF5001	1 3/4"OD X 1/8" MILD STEEL PLATE
7	1	NF5002	STEEL CAP FOR 1 1/2"SQ. TUBE
8	2	NF5003	2 1/2" X 4" X 1/4" STEEL PLATE
9	1	NF5108	1 1/2"sq. X 1/8" STEEL TUBE

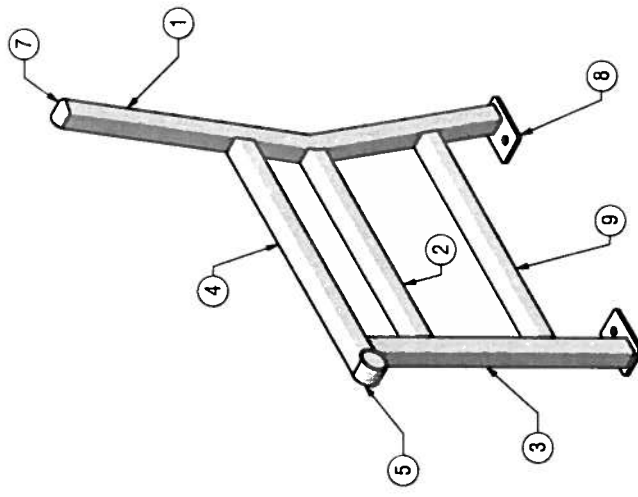


DETAIL C
SCALE 3" = 1'-0"



FRONT VIEW
SCALE 1 1/2" = 1'

SIDE VIEW
SCALE 1 1/2" = 1'



Project Name: City of Naples		Revision Description		Sheet
Address: 1200 Fleischmann Blvd		Date		5
City / State: Naples, Florida		Date		
Sales Person:		Date		
Drawn by: D.R.		Date		
Checked by:		Date		
File Name:		Date		
Scale:		Date		

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800.338.3387
FAX. 310 978 4000

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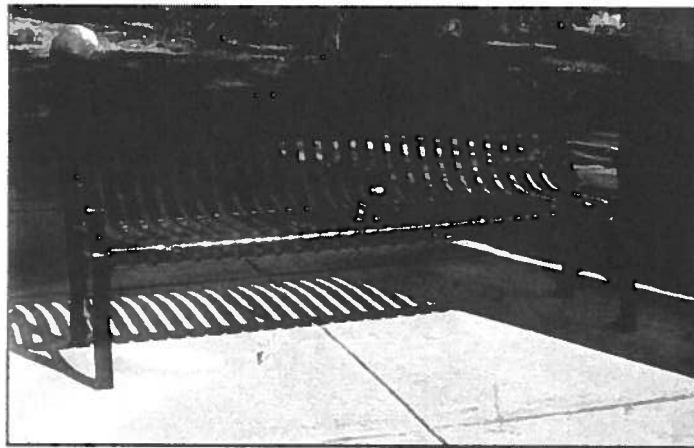


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COMPLETED PROJECTS

Topeka Metropolitan Transit Authority
Fabrication of Bus Stop Benches
5-Year Contract
Completed : On-going
Contact: Chip Falldine (785) 233-2011 ext. 107





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COMPLETED PROJECTS

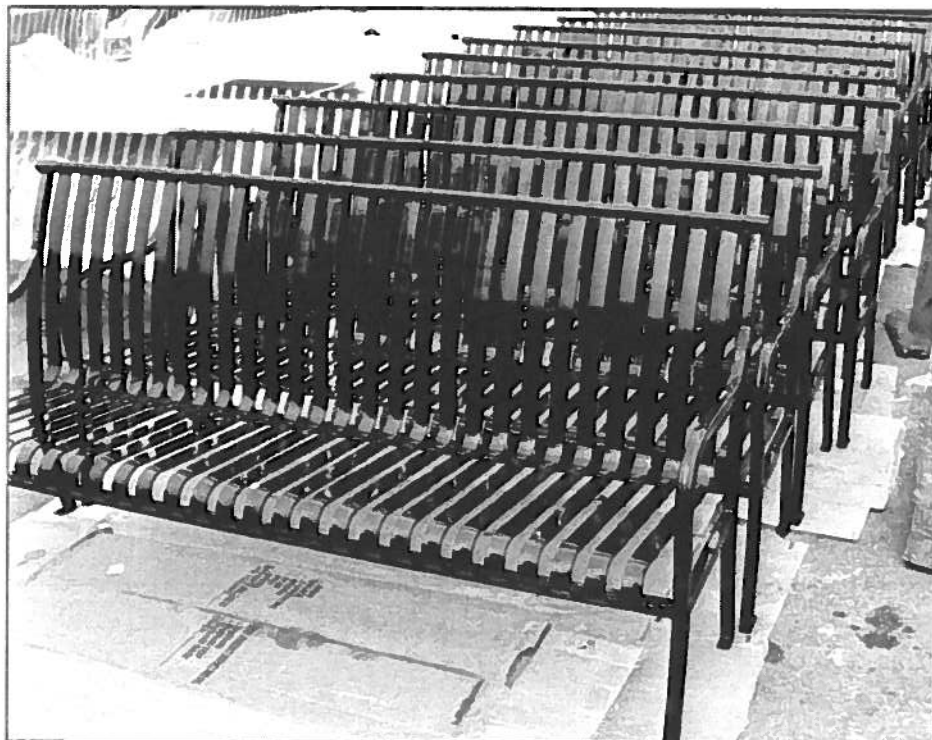
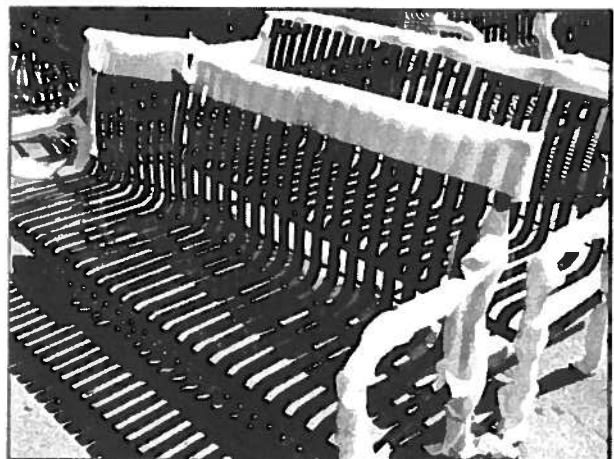
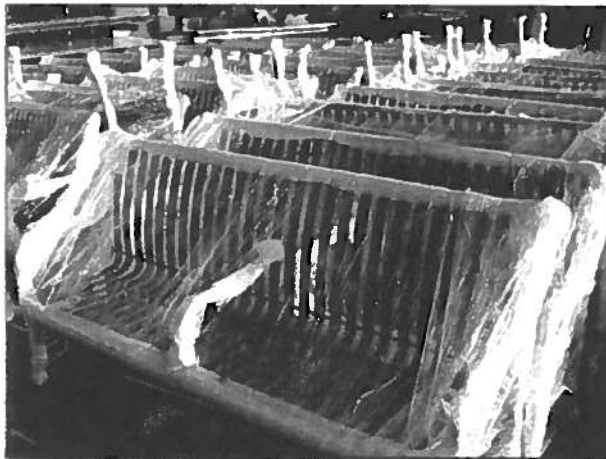
University of Tennessee Benches

Fabrication of Benches

6' Slatted Steel Bench with Backrest

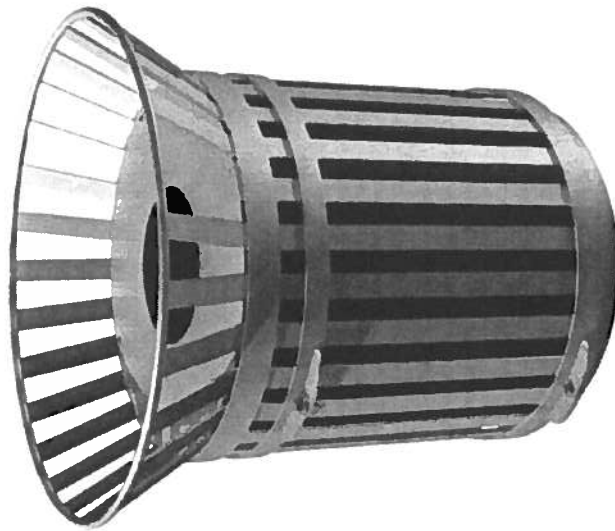
Completed : March 2007

Contact: Sarah Trayfield (912) 629-3916



Naples Florida

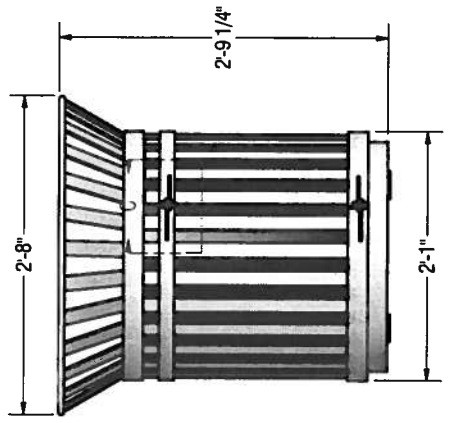
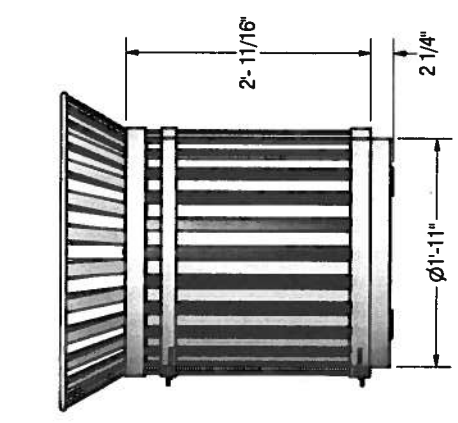
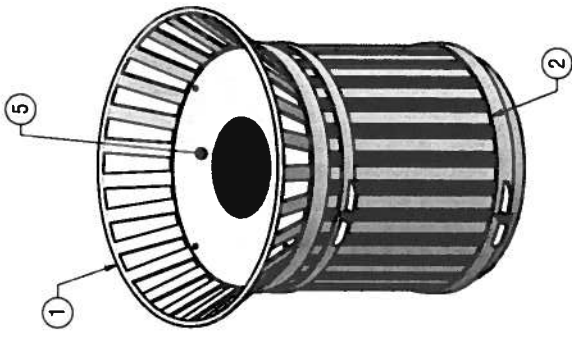
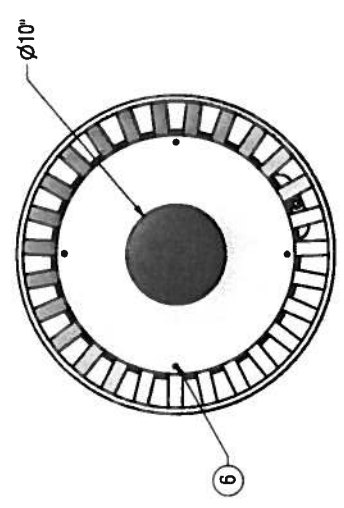
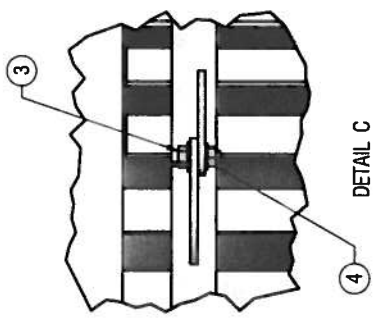
Trash Receptacle



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EMI
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800 338 3387
FAX 310 978-4000

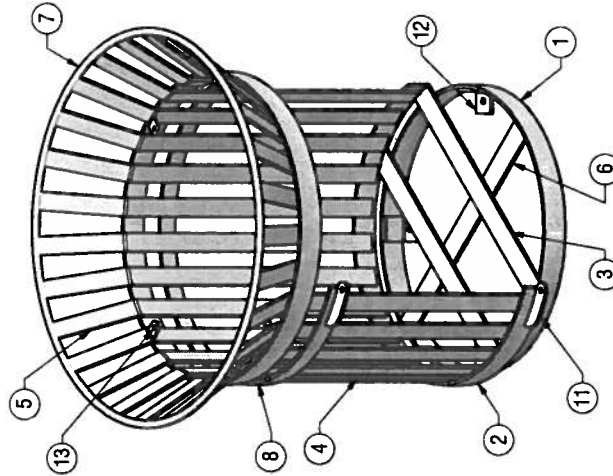
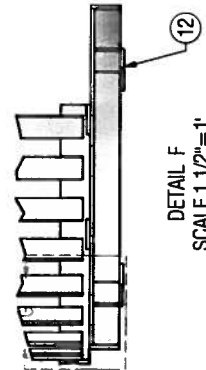
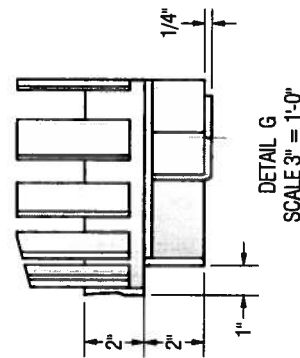
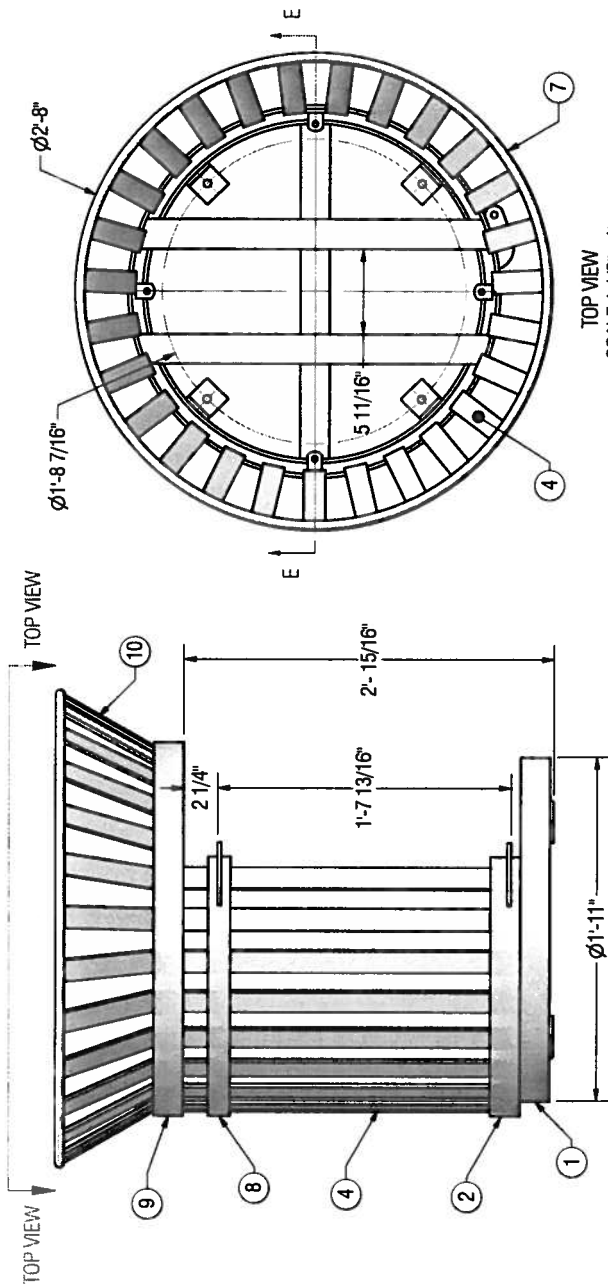
PARTS LIST			
ITEM	QTY	PART NUMBER	DESCRIPTION
1	1	NF6005	STEEL BASKET WELDED FOR SIDE OPENING RECEPTACLE
2	1	NF6006	STEEL SLAT HINGED DOOR FOR SIDE OPENING RECEPTACLE
3	2	375x1bolt	3/8"-16 x 1" BOLT SS
4	2	375Nut	3/8"-16 NUT SS
5	1	NF5022	14ga x 24"OD STEEL LID
6	4	Screw25x75hex	1/4"-20 x 3/4" TAMPER-PROOF SCREW
7	4	25Nut	1/4"-20 STAINLESS STEEL NUT
8	1	NFLiner	HARD RUBBER LINER



SIDE OPENING TRASH RECEPTACLE		Revision Description	Sheet
Project Name:	City of Naples		2
Address:	1200 Fieistmann Blvd.		
City / State:	Naples, Florida		
Sales Person:			
Drawn by:	D.R.		
Checked by:			
Approved by:			
Date:			

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 FAX 310 978 4000
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PARTS LIST			
ITEM	QTY	PART NUMBER	DESCRIPTION
1	1	NF5009	2" x 1/4" STEEL BAR ROLLED
2	1	NF5008	2" x 1/4" STEEL BAR ROLLED
3	2	NF5010	2" x 1/4" STEEL FLAT BAR
4	9	NF5011	1 1/2" x 1/4" STEEL FLAT BAR
5	8	NF5011	1 1/2" x 1/4" STEEL FLAT BAR
6	1	NF5012	2" x 1/4" STEEL FLAT BAR
7	1	NF5013	5/8" OD. STEEL BAR
8	1	NF5015	2" x 1/4" STEEL BAR ROLLED
9	1	NF5016	2" x 1/4" STEEL BAR ROLLED
10	10	NF5017	1 1/2" x 1/4" STEEL FLAT BAR
11	2	NF5020	1/4" STEEL PIVOT BRACKET
12	4	NF5021	2" x 2" x 1/4" ANGLE MOUNT TAB M.S.
13	4	50213	1" x 1/8" LOCK TAB 1 1/4" LENGTH MS



SIDE OPENING TRASH RECEPTACLE	
Project Name:	City of Naples
Address:	1200 Fleischmann Blvd.
City / State:	Naples, Florida
Sales Person:	
Drawn by:	D.R.
Checked by:	
Approved by:	
Date:	
Project #:	
File Name:	
Scale:	
Date:	
Revision Description	
Date	
Sheet	3

LMI
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FAX. 310 978 4000

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COMPLETED PROJECTS

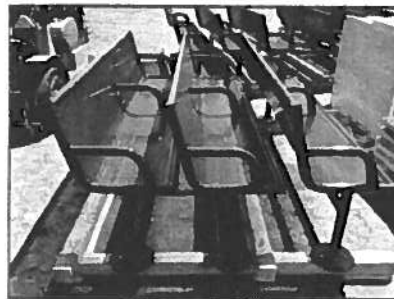
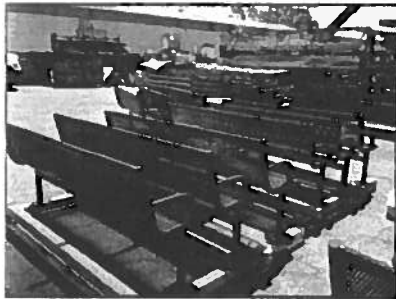
Chatham Area Transit

Fabrication of Benches

7' Bench with Backrest

Completed : May 2013

Contact: Sarah Trayfield (912) 629-3916

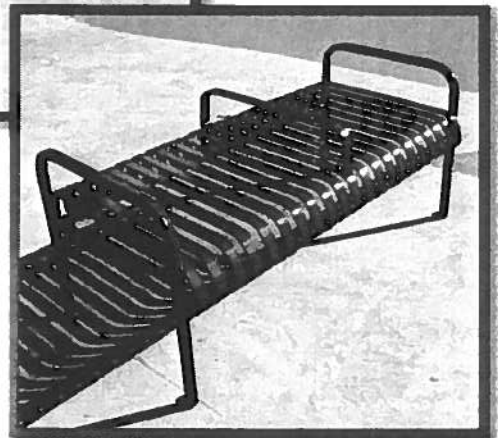
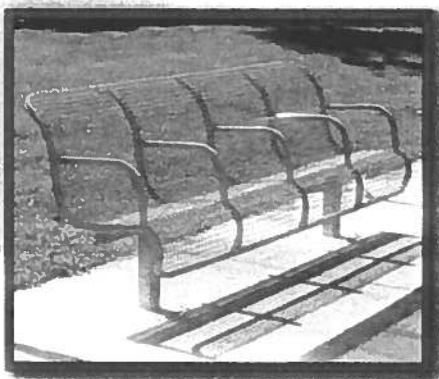
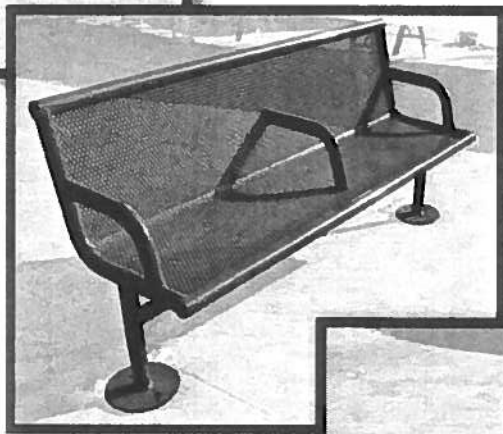
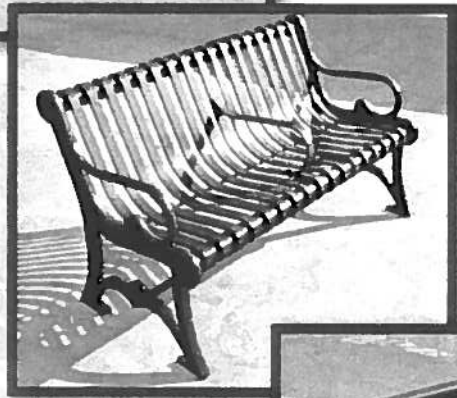
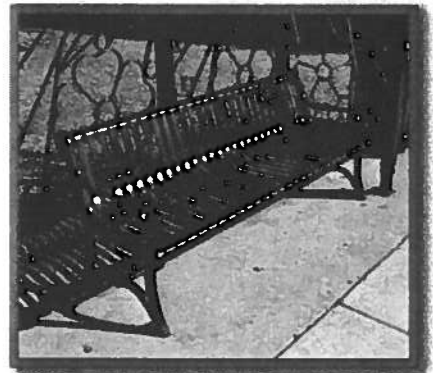
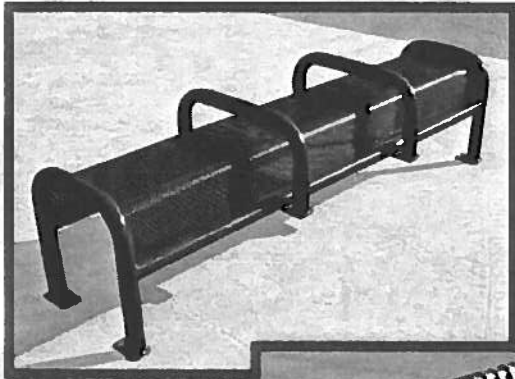


TRANSIT AMENITIES - BENCH



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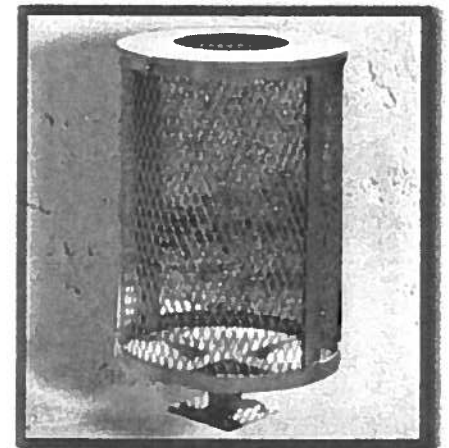
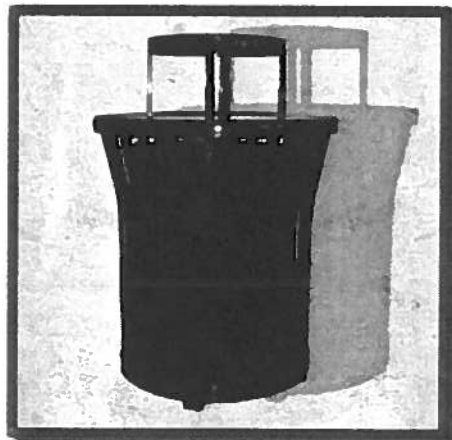
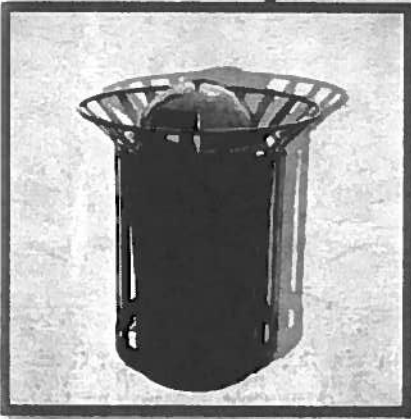
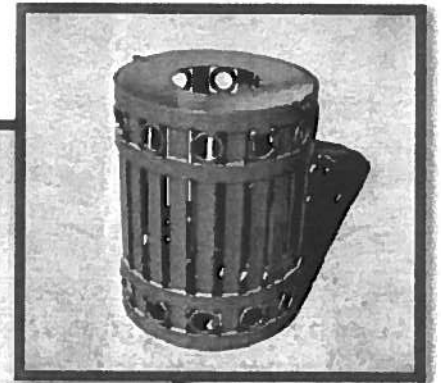


TRANSIT AMENITIES - TRASH RECEPTACLES



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